

Visalia Sportsmen's Association
Board meeting Tuesday, January 13, 2026

Chris Norman, secretary.

Officers present: Russ Beechinor, president; Gregg Willet Vice-president, Kelly Salinas, treasurer; and Chris Norman, secretary.

Officers absent: none.

Directors present: Russ Broyles, Chris Calhoun, Jeremy Chavez, Ferdinand Dancil, Terry Henry, Jeff Knight, Marty Malone, Royce Nalls, Dirk Steelman, and Frank Tebeau.

Directors absent: none.

Others present: Jim Mayfield, John Lose, Peggy Webb,

President Russ Beechinor opened the meeting at 6:00pm.

Russ introduces Shane Miller, owner, The Modern Savage. (Porterville 559-339-8630)

Introduced their "Outdoor Heritage Rendezvous" scheduled for May 2nd, in Tulare. Has table packages for sponsors, commercial businesses. He wants clubs and FFLs to come for a dinner fundraiser.

NO action taken by the board at this time.

Shane Miller stated that the SCI Dinner in February has been cancelled. He (Modern Savage company) is chairing the SCI Dinner – California Sierra Chapter – to be held 4-25-26 in Porterville. Clubs can buy an information booth, \$600. Sponsor tables seat 8 and are \$500.00.

NO action, held for future discussion.

Russ – The Executive Vice-President officer (FFL dealer) position needs to be closed. The FFL services ended the end of 2025.

MOTION – Chris C motion to eliminate the executive vice-president officer position; second by Marty. Passed, all in favor.

Greg – We need new entry mats at the club. The others are worn out. He stated mats can be purchased from Mission Linen for \$180 (sizes not recorded) or rented for \$45 weekly for 4 mats. A VSA logo mat is \$225.00. Discussion to contact the person (?) who donated the mats we have now. We need two (2) each 4' x 6' and two (2) each 3' x 10' mats. Discussion on maintenance of the mats.

MOTION by Dirk to purchase a vacuum, second by Marty. Passed. All in favor.

At the range, there's a lot of painting to do when it warms up. Hopefully work on replacement lights next week.

Dirk – he would like to buy the safe that the club purchased for him several years ago to use for the FFL sales.

MOTION by Jeremy to give the safe to Dirk for all the years of service as FFL. Seconded by Marty. Passed, all in favor.

Kelly – Asks for guidance regarding the credit cards for the club. Who holds them and what credit limits are necessary. The cards are now through Bank of the Sierra. Current card holders and the limits are: Kelly (\$?), Jim (\$2,00), Dirk (\$10,000), Russ (\$2,500), Gregg Willett (\$2,500), Sean Vedenoff (\$2,500), and Kevin Vedenoff (\$2,500). Discussion for new credit limits: Russ, president (\$10,000); Greg, VP (\$5,000); Kelly (\$?); Jim Mayfield (\$2,000); Sean V, club dinner, etc. food purchases (\$3,000); Kevin V, club dinner, etc. food purchases (\$3,000).

MOTION by Jeremy to accept the new credit card limits, seconded by Chris C, all in favor, passed.

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Kelly – She is still trying to get the correct information from BMO bank in order to close the checking. It has about \$5,800 in the account there. She has been getting conflicting information from bank personnel – need all signers on the account to be present, or not; need the person who opened the account (Jeff Dearborn?). BMO used to be Bank of the West. Jim, Russ, Sean, and Dirk were card holders with B/West, now BMO.

Kelly – provided a December 2025 Profit and Loss statement. Discussion on several line items. A review of the Bank Fees expense line includes credit card fees for the November Gun Dinner, memberships at the club and range, family dinners etc. The bank fee expense line also included bounced checks from the November gun dinner. Some of which have been recovered. Normal bank fees are approximately \$215 each month. Directors have asked for more specific line items to be reported. More details on the expenses and income.

Russ – any new business? No.

Jim – January dinner had 76 tickets sold at \$20. Income was \$1,520. Expenses were \$1,536. Bar proceeds were \$296. There were four (4) drawings proceeds were \$886 after expenses. The mystery box drawing winner received \$200 cash prize.

The garbage disposer is out; the reset button didn't make it go.

Jeremy – He just heard from Melissa, previous treasurer, that Jeff Dearborn was the one who opened the Bank of the West account. Frank T to contact Jeff for details and possible help in closing the account.

Frank – no updates on club or range rental use agreements.

Russ – 501c3 – He spoke with the attorney's office (Ryan Sullivan) for updates. We need updated financials; all board and officer contact info. We may need to update bylaws with some of the changes possible required by new requirements in 2026.

Voting rights for officers – more discussion is needed.

Discussion – do we need to raise the membership fees? Do we add a credit card surcharge for the fees incurred?

Held for future discussion.

January 24th for working on replacing lights at the range.

The bar lights at the club are done.

Royce – Gun dinner wrap – Gross profit was \$57,592. He said Lori, gun dinner treasurer, suggests having one separate credit card account for the gun dinner. As it is now, all the dollar amounts are co-mingled with club and range items in the credit card statement. Russ said the gun dinner CC charges can be coded for easier tracking. There will be more numbers coming in and the amounts will change a bit.

Royce said nearly 19% of the net went to the state in Sales Tax (8.5%) and Firearm Excise Tax (11%).

The only expense item for the live auction was the materials used to fabricate the swing.

The next dinner is scheduled for November 7, 2026.

Chris N – The 4th Quarter 2025 Sales Tax and FFL tax returns will be filed later this month. It will include the November and December dinners. *Fire suppression hood? – Not yet. *New exterior lighting over the BBQ area? – Not yet. *Parking lot upgrades? – Nothing to report. Art Dorado to do the drawings. *Trailer axle springs replaced? – Not yet. *New tires for the utility trailer? – Not yet. *Bench seat pads for the club? There are two more to go and should be done soon.

7:35 pm motion to close by Royce, second by Chris C, passed.

For the February 2026 Board meeting

Follow up items:

The Modern Savage “Outdoor Heritage Rendezvous” table or sponsorship? SCI Dinner in May?

Need updated officer/director contact information for the attorney and Secretary of State.

Is the CPA filing the annual IRS, Secretary of State, etc., forms for changes of officers or directors?

Review 4th Quarter 2025 Sales Tax return and FFL return.

Closing the FFL status with the DOJ and other entities. City of Visalia, etc.

501c3 status update.

Tax return to be filed. 2024? 2025?

Profit and loss statements. Providing detailed line items for income and expenses.

Balance/deposit of cash on hand.

Procedure for accepting donations.

BMO – Bank of the West bank account closing and credit card points. Account opened by...? (Jeff Dearborn?)

Basic accounting ins & outs for the meetings.

Club money/funds to be placed in CDs to earn more interest.

Financial records – income, expense, credit card reconciliation.

A fire suppression hood for the kitchen?

Exterior Lighting over the BBQ area.

Parking lot upgrades – Progress?

“Rental” fees for the range or clubhouse users.

Trailer axle springs Utility trailer new tires.

Bench seat pads for the club.

Credit card surcharge added to purchases.

Membership price increase.

2025 Gun Dinner accounting.

Voting rights for officers.

At the range:

Range lease review.

Red/Green lights and wiring.

P.A system upgrades

Phone Plan.